

What's New At Heirlooms?

Over the years - however, only on a very few occasions - I have been asked why the price of my products are sometimes more expensive than at other needlework shops. There are many factors. But the most important factors are that, firstly, I may have purchased the item at a time when our NZ dollar was lower than when the other retailer purchased theirs, and secondly, (and to me more importantly,) I deal directly with the designer and not a distributor. For a designer to sell her designs through a distributor she has to substantially discount her price to them before they will purchase from her. In God's Word, the Bible, it says, "a workman is worthy of his hire" and so I believe too that a designer deserves to be remunerated fully for her wonderful creative ability. Therefore I support her directly. Doing so, though, does mean that the quantities I purchase are not large, which in turn affects the cost of postage from the States (i.e. lesser designs = greater postage cost per design).

Please help me to support our wonderful designers.

Without them we will not have any beautiful needlework designs to stitch.

GST Increase: October - a GST price increase to 15%. Despite these difficult economic times I have decided **NOT** to increase my prices until next year. Therefore - until that time - the following **WILL NOT** increase in price -

*Silk 'n Colors : Silken Ribbons : Silken Pearl : Silken Chenille : Sheep's Silk : Shepherd's Silk :
Savoir Faire : Soie d' Alger : Sampler Threads : Simply Shaker Sampler Threads*

To take advantage of this - ADD TO YOUR STASH TODAY !!!

And now, to advise some more of the lovely new products that are available at the Gallery.

Designs: The latest designs from *Blackbird Designs* are -

BB 163 - Honeysuckle Manor: This is a 40 page book packed with nine designs (some large, some small) created from antique samplers which continue to inspire us. We love the faded look, the worn linen and the quirky motifs. They tell us a story of a time when samplers were cherished and hung on the wall with pride. \$50.00

BB 164 - Snow Garden: This is the first pattern of twelve house designs in the cross stitch series '*Anniversaries of the Heart*' by *Blackbird Designs*. All twelve designs can be stitched together to create a village or each house can be stitched individually. Included with the design is an alphabet and numbers so that you can personalise each sampler to commemorate someone near to your heart. \$21.00

BB 165 - Valentine Rose: The second pattern in the '*Anniversaries of the Heart*' series. \$21.00



Honeysuckle Manor



Snow Garden



Valentine Rose

Gallery location: Wyndom House, 1821 Pakowhai Road, R.D. 3, Napier 4183

Fridays: 10am - 4pm (or By Appointment)

Phone & Fax: 06 878 1260 : www.barberryrow.com

Prices Subject To Change Without Notification

Shipping & Handling Charges: \$2.00 - \$5.00 *or* dependent on size of order

Please **do not** pay when ordering. An invoice will be sent with the ordered products.

Payment by cheque or credit card (Visa / Mastercard)

Thank you, Sheryllyn

Designs: A very popular design company - *Carriage House Samplings* - is no longer designing.

Therefore, once current stocks are sold, no more can be obtained.

Two of the latest designs published are -

CHS:STRAW - *Strawberry Blonde* \$26.00

CHS:MRS - *Mrs. Pearson* \$21.00

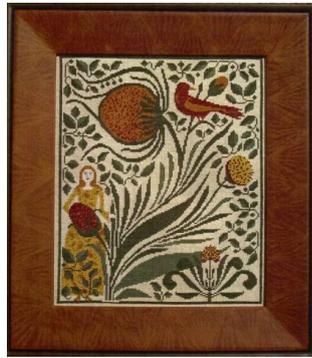
Other designs in stock -

CHS:HEARTS - *Hearts & Flowers* \$22.50

CHS:PRAY - *Stitcher's Prayer* \$20.00

CHS:CHOICE - *Matter's Choice* \$22.50

CHS:SCAR - *Scarlet Berries* \$22.50



CHS:STRAW

Strawberry
Blonde



CHS:MRS

Mrs.
Pearson

Designs: The following four designs from Pam & Susan of *Praiseworthy Stitches* were inspired by the Quaker song, "Tis A Gift To Be Simple ... " and feature modified motifs from old Quaker samplers -

PR:LOVE - *The Simple Gifts : Love*)

PR:HOPE - *The Simple Gifts : Hope*)

PR:THANKS - *Simple Gifts : Thanks*)

PR:JOY - *Simple Gifts : Joy*)

All designs: \$29.00 each



PR:LOVE

The Simple Gifts : Love



PR:HOPE

The Simple Gifts : Hope



PR:THANKS

Simple Gifts : Thanks



PR:JOY

Simple Gifts : Joy

Cards: Little greeting cards that feature the above designs, printed on embossed linen paper, are available. These cards are blank inside so that you can write your own special message or verse. All Cards: \$4.00 each

PR:CARD-L : Love

PR:CARD-H : Hope

PR:CARD-T : Thanks

PR:CARD-J : Joy

Scissors & Needlework Tools: Restocked some of the lovely scissors and needlework tools from *Hummingbird House*.

HH1504:BOW - *Victorian Large Bow Scissors:* These quality Italian scissors (for large fingers) are made of nickel plated hot forged carbon steel and hand honed for top performance. Their fine tips will help cut with precision. \$34.50

HH1525:METALLIC - *Metallic Thread Scissors:* These Italian scissors (gold plated) are ideal for cutting metallic threads. \$36.50

HH1700:M - *Mellore:* The essential tool for laying your gold threads when doing Gold Work. Made of Stainless Steel. English styled. English Made. \$32.50

HH1719:SLIM - *Slim Laying Tool:* The quality of your work will increase when you use a laying tool. You will be able to lay multi-stranded threads smoothly side by side without twists and bumps. The process of laying thread over the tool then placing the stitch also allows you to control your tension. These tools can also be used by quilters and home sewers as stiletos. \$39.50

HH1752:REMOVER - *Stitch Remover:* A great tool to aid you with the removal of incorrectly placed stitches. Elizabethan Style. \$41.50

HH1760:CATCHER - *Tail Catcher:* An excellent, very handy, tool when you need to tie off a very short end. Run the catcher's wire loop through your stitching (at the back of your work) to the loose tail. Taking the hook through the loop, snag the loose tail and then pull it up through the loop. Remove the hook. Pulling the wire loop back out will lock the tail. \$56.50

Email Newsletters: Time has come for me to move into the modern world of Email and share a copy of each of my monthly *What's New At Heirlooms?* newsletters to not only those customers who visit the Gallery or who purchase products by phone, fax, mail or via the website, but to everyone who has given me their Email address. This has been a real challenge for me to learn this new technology! Consequently, would you like to receive a copy by this means? If so, please contact me with your name, full postal address, telephone number and Email address. Without these details, I am unable to send them to you. Please forward details by -

MAIL - Heirlooms, 1821 Pakowhai Road, RD 3, Napier 4183

PHONE: 06 878 1260

FAX: As above (06 878 1260)

EMAIL: heirlooms@clear.net.nz

If you decide at a later time that you do not wish to continue to receive an Emailed newsletter, all you need to do is advise for them to be discontinued.